



**Deutsche Bank Global Financial Services
Investor Conference
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**Annika Falkengren
President & CEO**

Our long-term financial aspirations

~10%

Operating profit
CAGR

15%

RoE

~17%

CET1

Natural evolution in light of macro and digitization



How are we doing?



SEB the true Nordic relationship bank



Customer centric since 1856

Grow in areas of strength

Less NII dependent than peers