

Financial results Q3 2024

24 October 2024

Johan Torgeby, President & CEO
Christoffer Malmer, CFO

Highlights in Q3 2024

- Our diversified business model enabled a robust result in a falling interest rate environment
- 2024 cost target, now including AirPlus, amounts to SEK \leq 31.0bn. Underlying cost target of \leq 29.0bn reiterated ¹
- With a new quarterly share buyback programme of SEK 2.5bn we continue our progress toward our capital target
- A consolidated Wealth & Asset Management division and a Chief Operating Officer function will be established on 1 January 2025

¹ Assuming 2023 average FX-rates.

Return on equity
17.0%

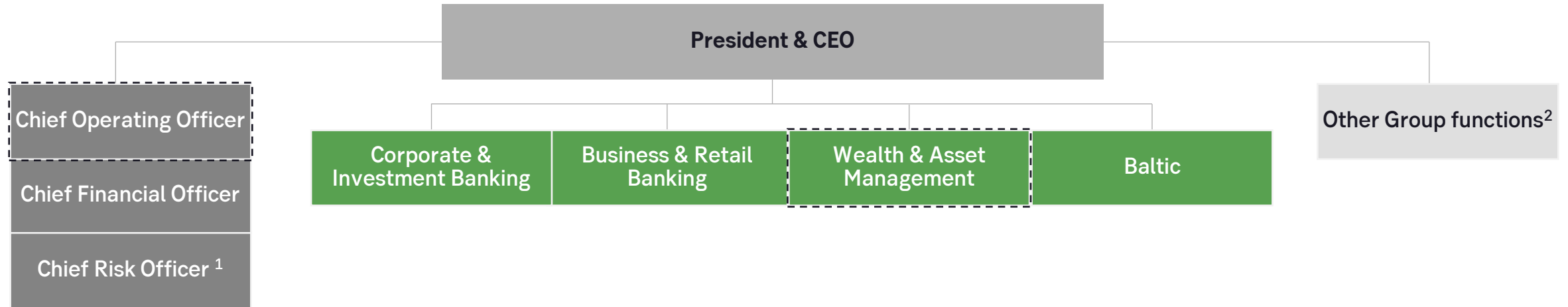
Cost income ratio
0.37

CET1 ratio
19.4%

Capital buffer
470 bps

Organisation aligned with strategy to improve customer and growth focus

Organisation as of 1 January 2025



Establishing a Chief Operating Officer function

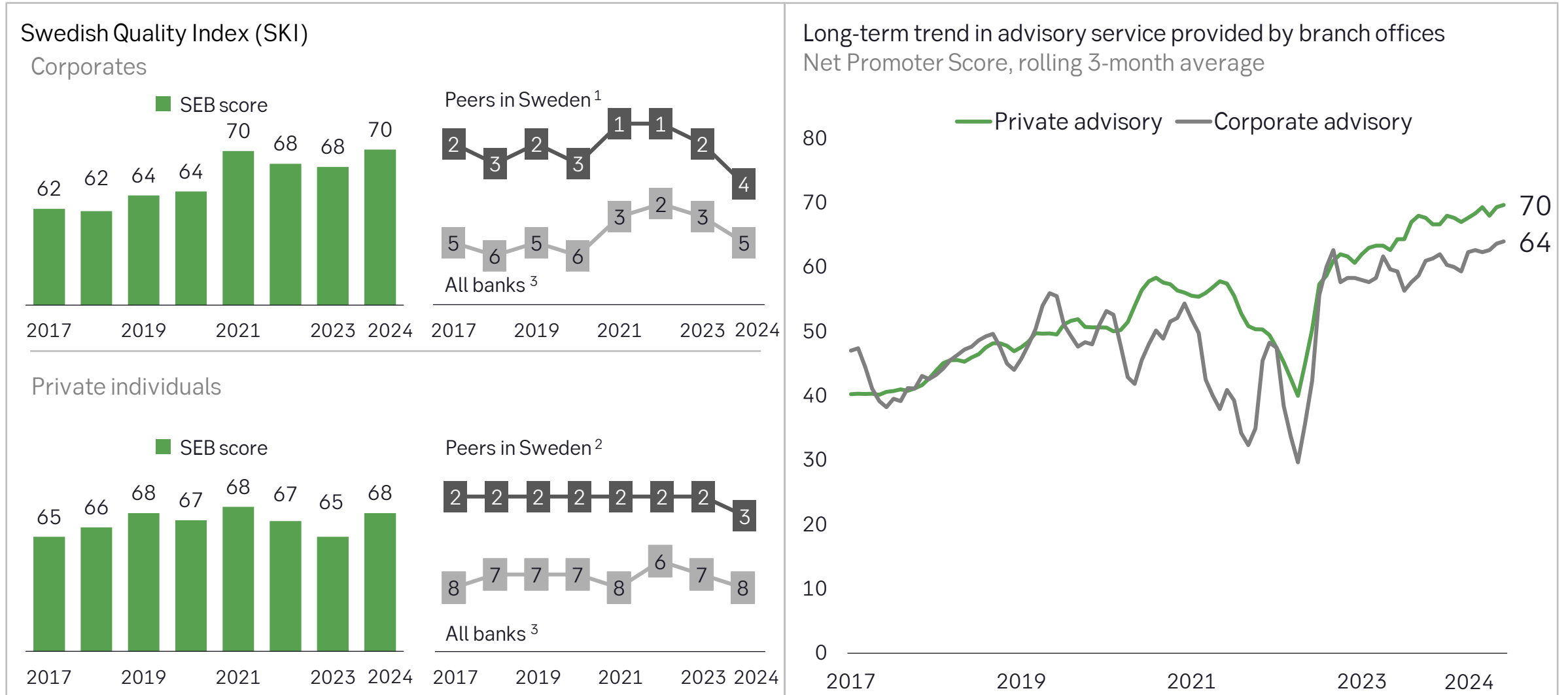
- Combining the forces of Group Technology, Group & Business Services, Financial Crime Prevention and Group Security & Cyber Defence
- Clear mandate in decision-making facilitating prioritisation and enabling faster time-to-market of products and services

Consolidated Wealth & Asset Management division

- Bringing together Private Wealth Management & Family Office, Life and Asset Management in one division
- Improved cooperation and collaboration to capture the full potential in savings and investments to better service clients

¹ Appointed by the Board. ² Includes Brand, Marketing & Communications, Group Compliance, Group Legal and Human Resources.

Feedback from SME and retail customers



¹ Ranking including SEB, Handelsbanken, Swedbank, Nordea, Danske Bank. ² Ranking including SEB, Handelsbanken, Swedbank, Nordea. ³ Banks with less than 300 respondents are summarised as one actor ("Other").

A selection of recent events

Acquisition to strengthen private wealth and family office offering



Strategic investment in insurtech company Lumera



Other notable customer satisfaction surveys in the quarter



FX Nordics

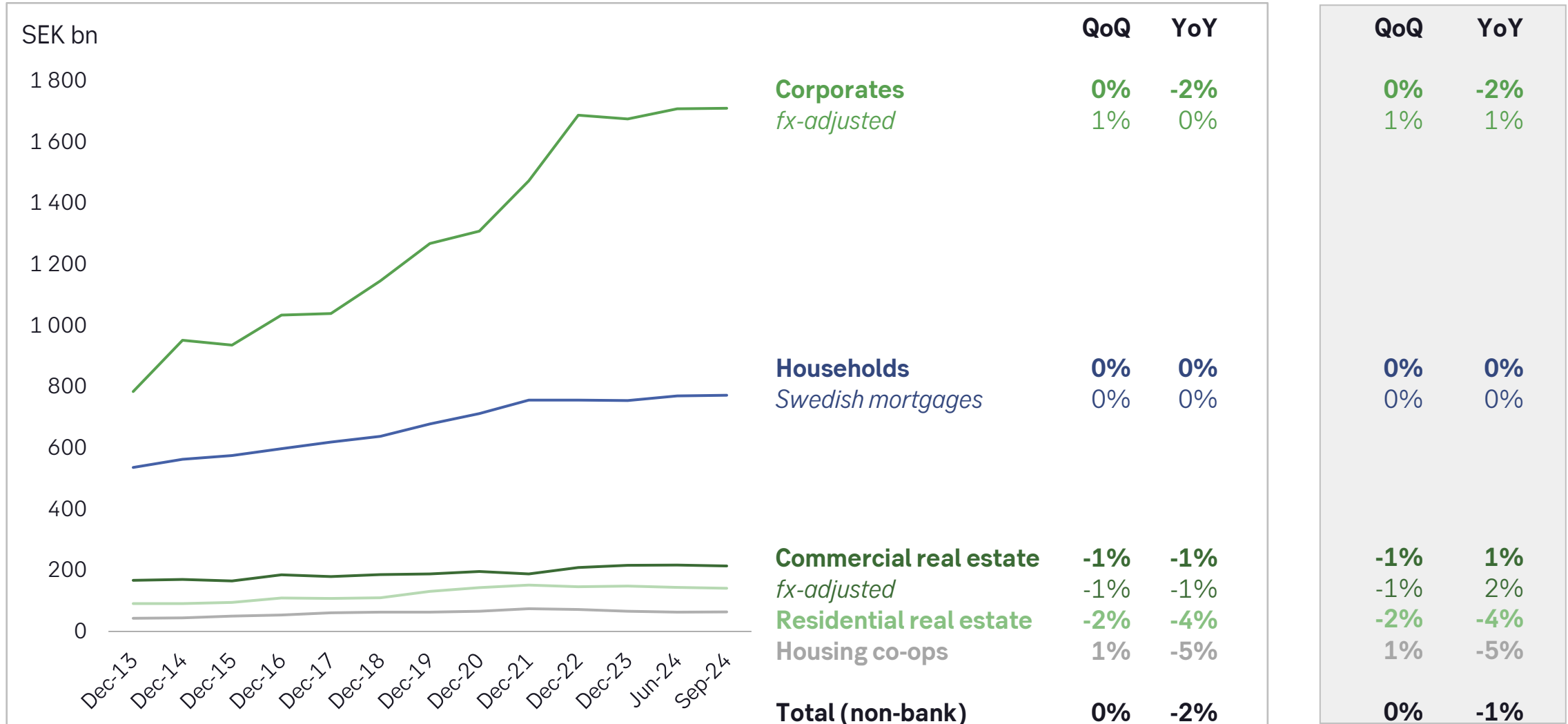


Nordic Equity



External Asset Management Nordics

Development of credit and lending portfolio



Note: Credit portfolio includes loans, contingent liabilities and derivatives. FX-adjusted excludes trading products.

Christoffer Malmer, CFO

Financial summary YTD 2024

SEK m	Jan-Sep 2024	Jan-Sep 2024	Jan-Sep 2023		
		excl. AirPlus ¹		excl. AirPlus ¹	
Net interest income	34,431	34,470	35,426	-3%	-3%
Net fee and commission income	17,595	17,237	16,127	9%	7%
Net financial income	9,769	9,764	7,606	28%	28%
Operating income	61,901	61,572	60,057	3%	3%
Operating expenses	22,260	21,585	20,319	10%	6%
Profit before ECL and imposed levies	39,641	39,987	39,738	0%	1%
Net expected credit losses	509	511	298	71%	72%
Imposed levies	3,158	3,158	2,744	15%	15%
Operating profit	35,974	36,318	36,696	-2%	-1%

RoE
17.2%

C/I
0.36

Net ECL level
2 bps

CET1
19.4%

¹ Adjusted for AirPlus operating result and transaction related costs.

Financial summary Q3 2024

SEK m	Q3 2024	Q2 2024			Q3 2023			
				excl. AirPlus ¹			excl. AirPlus ¹	
Net interest income	11,055	11,611	-5%	-4%	12,248	-10%	-9%	RoE 17.0%
Net fee and commission income	6,034	5,936	2%	-4%	5,320	13%	7%	
Net financial income	3,772	2,747	37%	37%	2,594	45%	45%	C/I 0.37
Operating income	20,908	20,312	3%	1%	20,979	0%	-2%	
Operating expenses	7,718	7,383	5%	-4%	6,905	12%	3%	Net ECL level 5 bps
Profit before ECL and imposed levies	13,190	12,929	2%	4%	14,073	-6%	-4%	
Net expected credit losses	393	44			-17			CET1 19.4%
Imposed levies	979	1,046	-6%	-6%	1,108	-12%	-12%	
Operating profit	11,818	11,840	0%	2%	12,983	-9%	-7%	

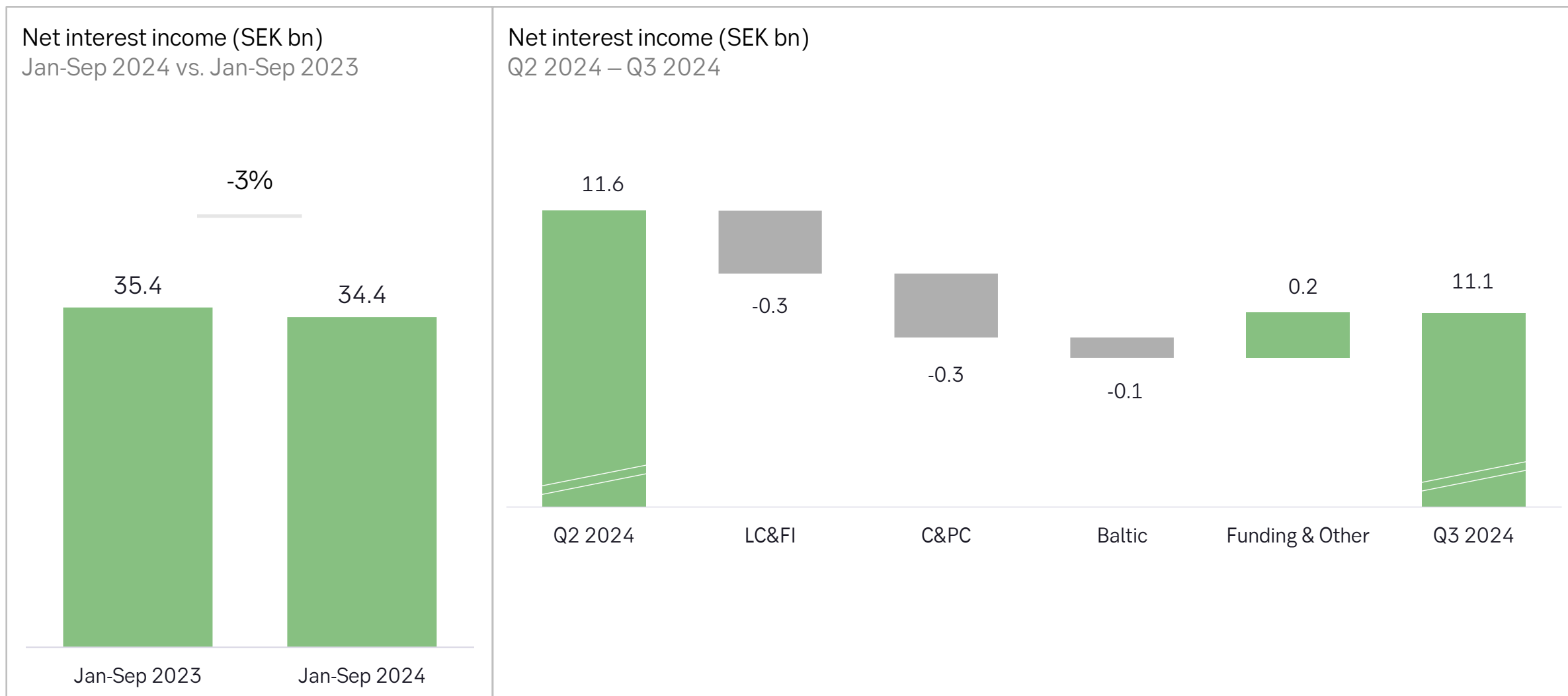
¹ Adjusted for AirPlus operating result and transaction related costs.

Updated cost target for 2024 including AirPlus

Underlying cost target unchanged	
Costs 2023	SEK 27.4bn
Inflation	+950m
Investment plan	+850m – 1,050m
Efficiencies	- 400m
2024 BP	SEK ≤ 29bn
AirPlus running costs Aug-Dec	+1,250m
Implementation and transaction costs	+750m
Updated cost target 2024	SEK ≤ 31bn

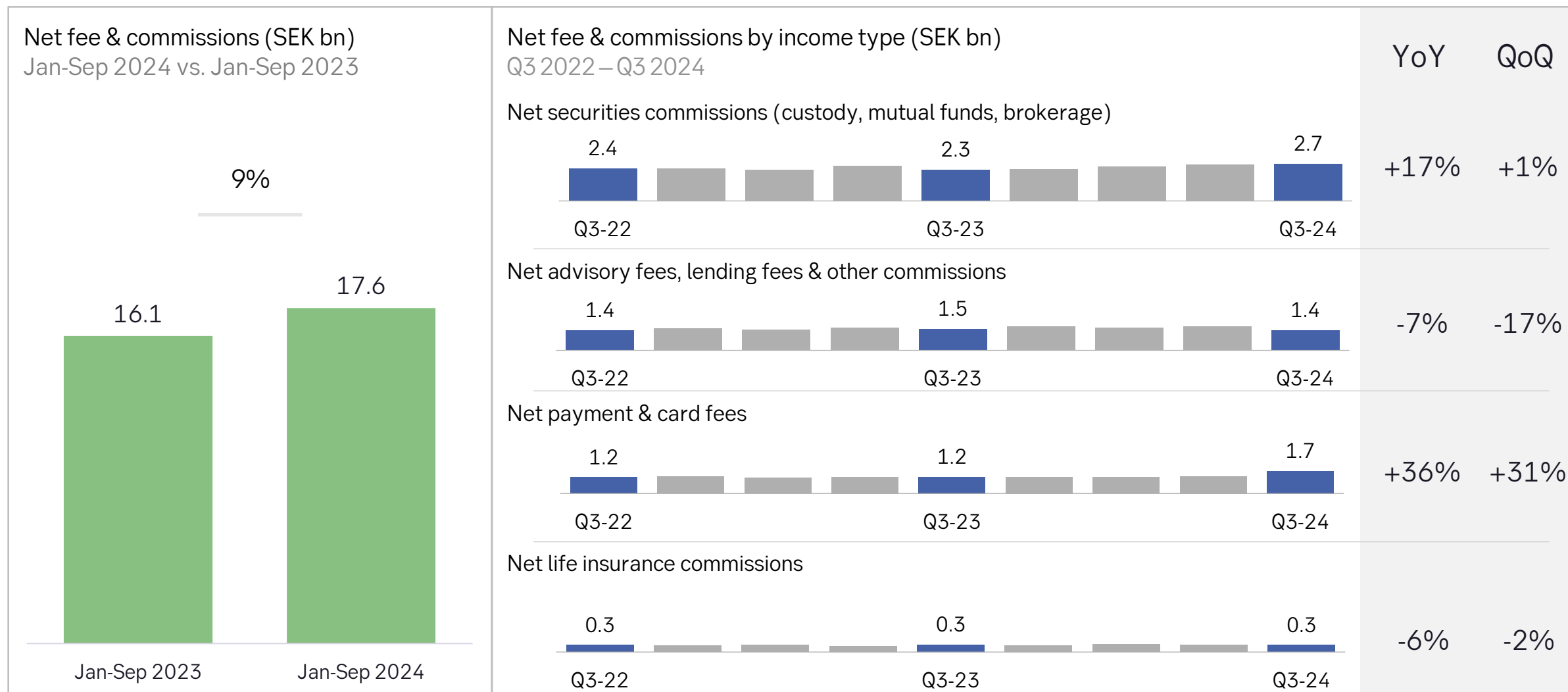
Note: Assuming 2023 average FX-rates.

Net interest income development

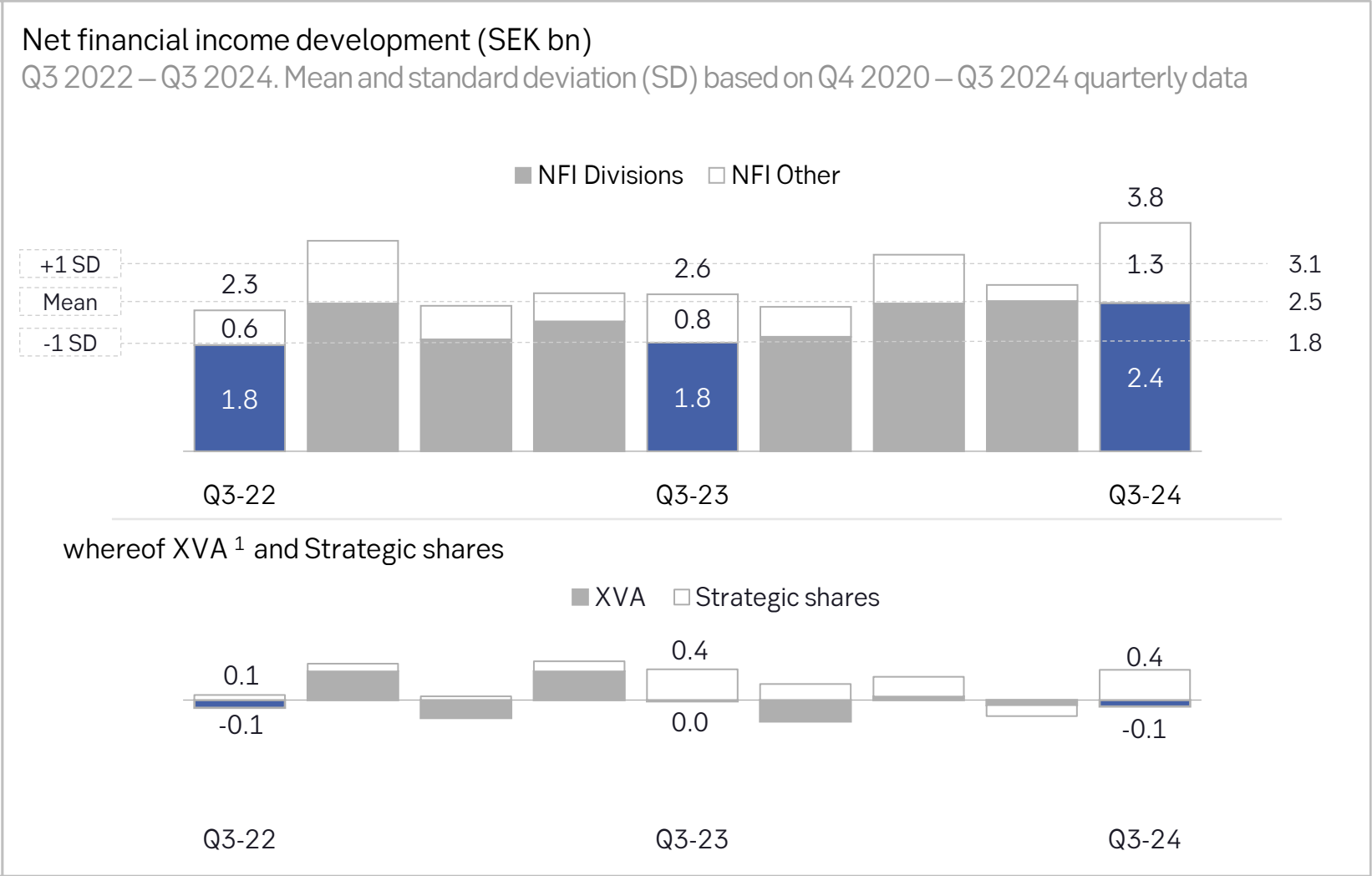
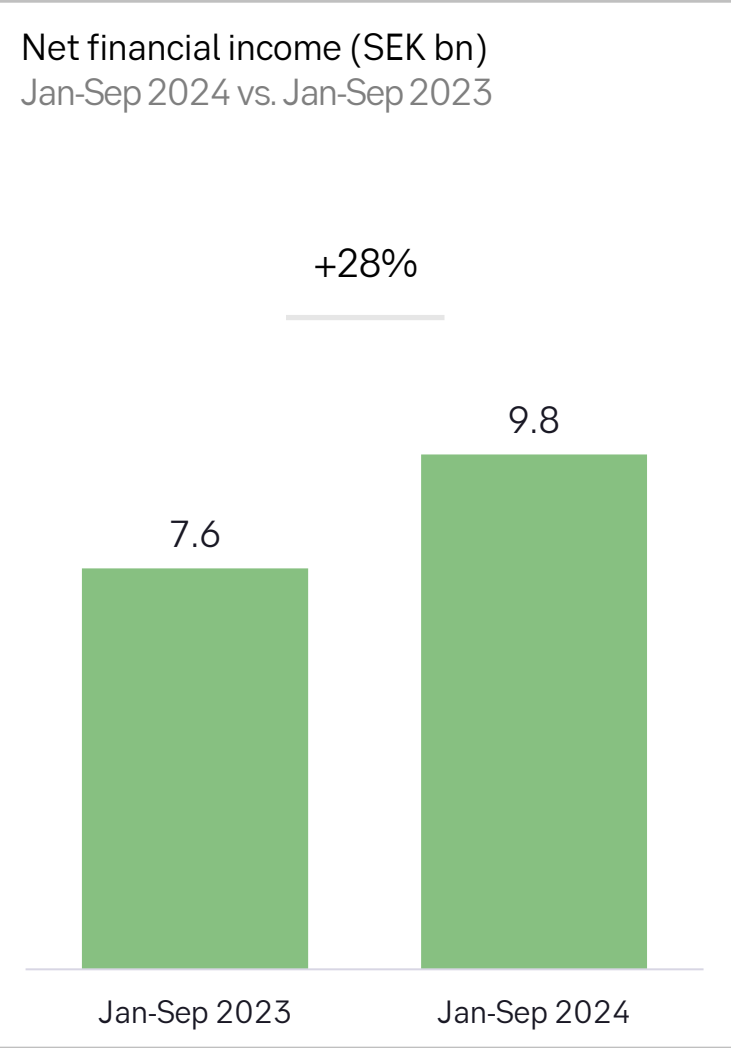


¹ "Funding & Other" includes divisions PWM&FO, Life, Asset Management, Group Functions and Eliminations.

Net fee & commission income development

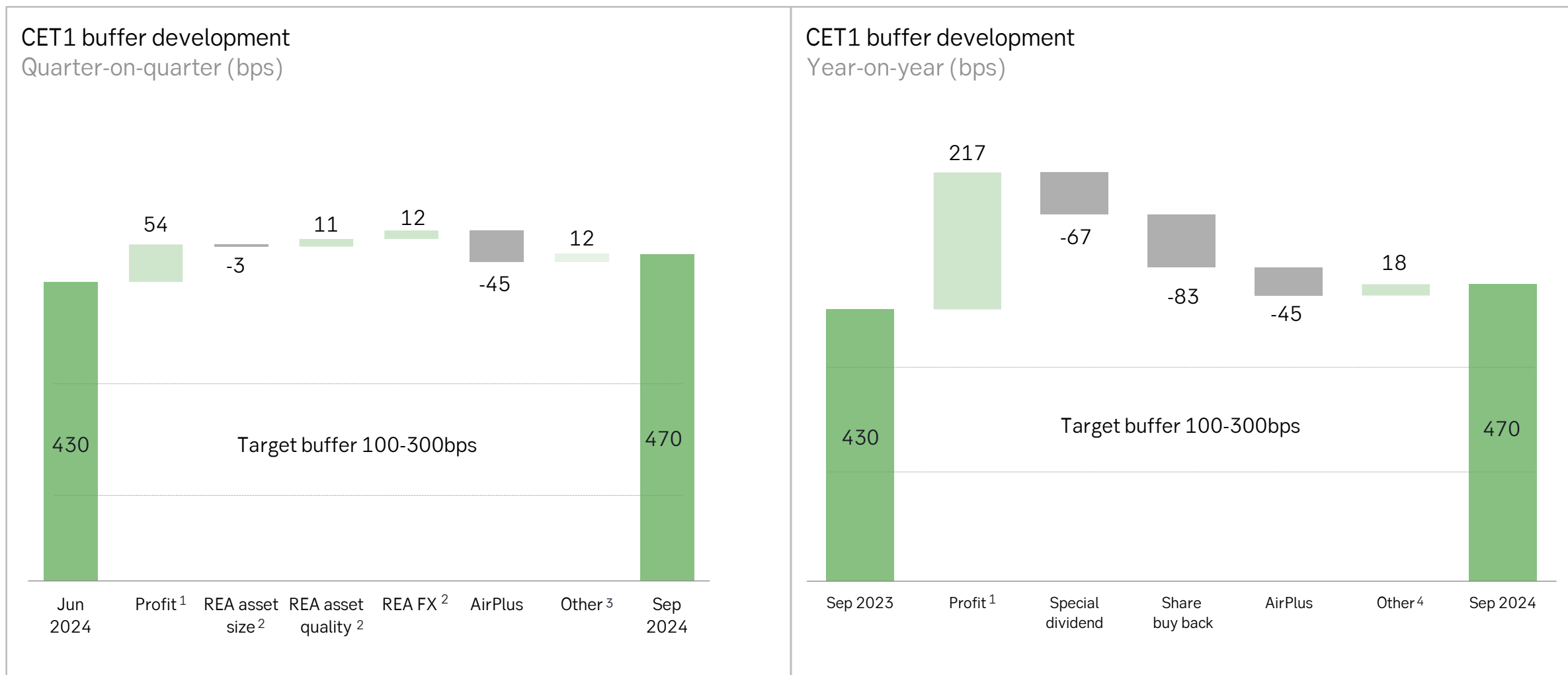


Net financial income development



¹ Consists of CVA, DVA, FVA and ColVa.

Capital buffer development



¹ Profit net of ordinary dividend. ² Credit risk REA. ³ 'Other' includes REA items Market risk, Operational risk, CVA and model updates. ⁴ 'Other' includes REA items asset size, asset quality, FX, Market risk, Operational risk, CVA and model updates, but also minor changes in Regulatory P2R and CcyB.

Strong asset quality and balance sheet

2023

Asset quality

Net expected credit loss level 3 bps

Funding & liquidity

Customer deposits (SEK) 1,612bn

Liquidity coverage ratio 140%

Net Stable Funding Ratio (NSFR) 112%

Capital

CET1 ratio (Basel 3) 19.1%

CET1 buffer above requirement 440 bps

Total capital ratio (Basel 3) 22.4%

Leverage ratio (Basel 3) 5.4%

September 2024

Asset quality

Net expected credit loss level 2 bps

Funding & liquidity

Customer deposits (SEK) 1,941bn

Liquidity coverage ratio 133%

Net Stable Funding Ratio (NSFR) 113%

Capital

CET1 ratio (Basel 3) 19.4%

CET1 buffer above requirement 470 bps

Total capital ratio (Basel 3) 23.6%

Leverage ratio (Basel 3) 5.0%

SEB Group financial targets

~50%

Dividend payout ratio of EPS ¹

100-300_{bps}

CET1 ratio above requirement

Return on Equity
competitive with peers
(Long-term aspiration 15%)



Share repurchases will be the main form of capital distribution when SEB's capital buffer exceeds, and is projected to remain above, the targeted range of 100-300 basis points.

¹ Excluding items affecting comparability.

Save the date:
13 November 2024
09:00-12:15 CET

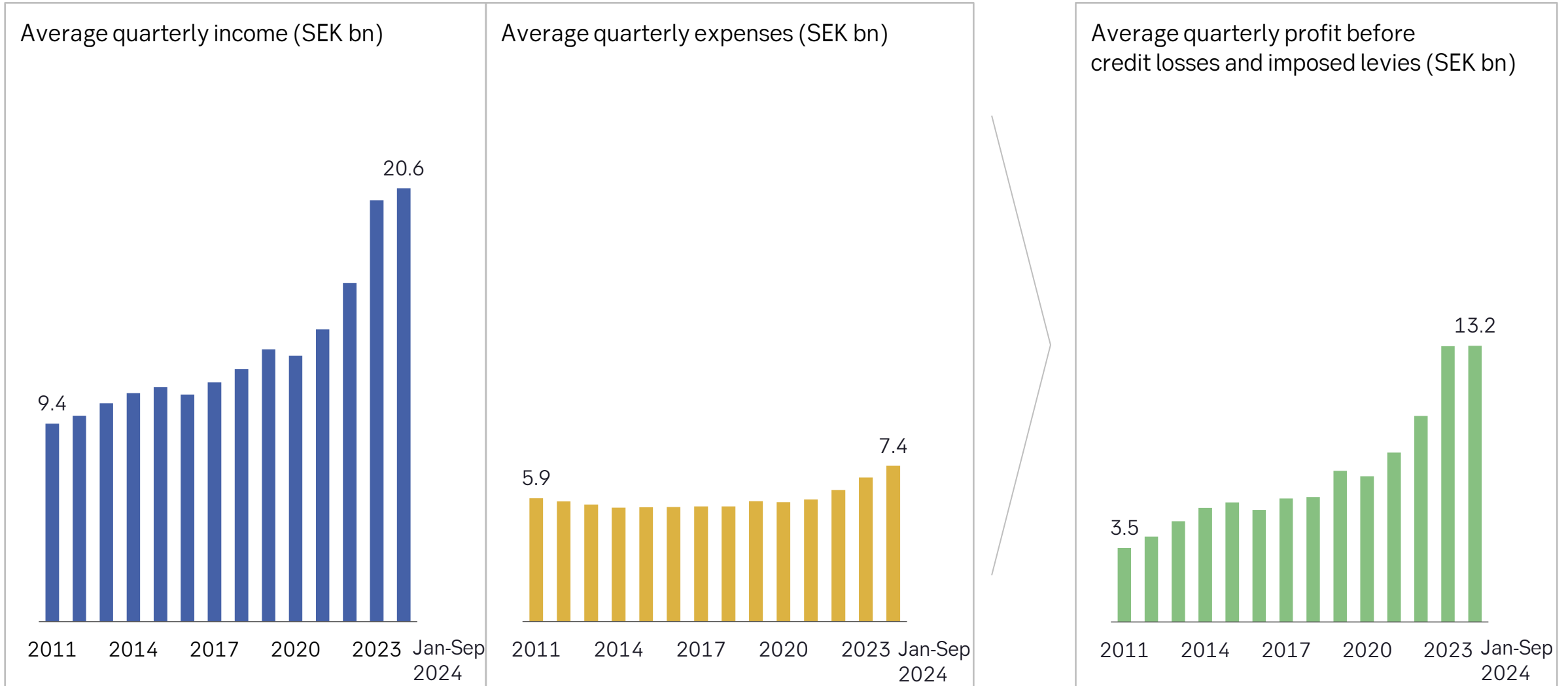
SEB's annual sustainability event: Transition in Numbers

We will share the progress regarding our ambitions and goals – a cornerstone of our 2030 Strategy.

Stream live at
sebgroup.com/transitioninnumbers

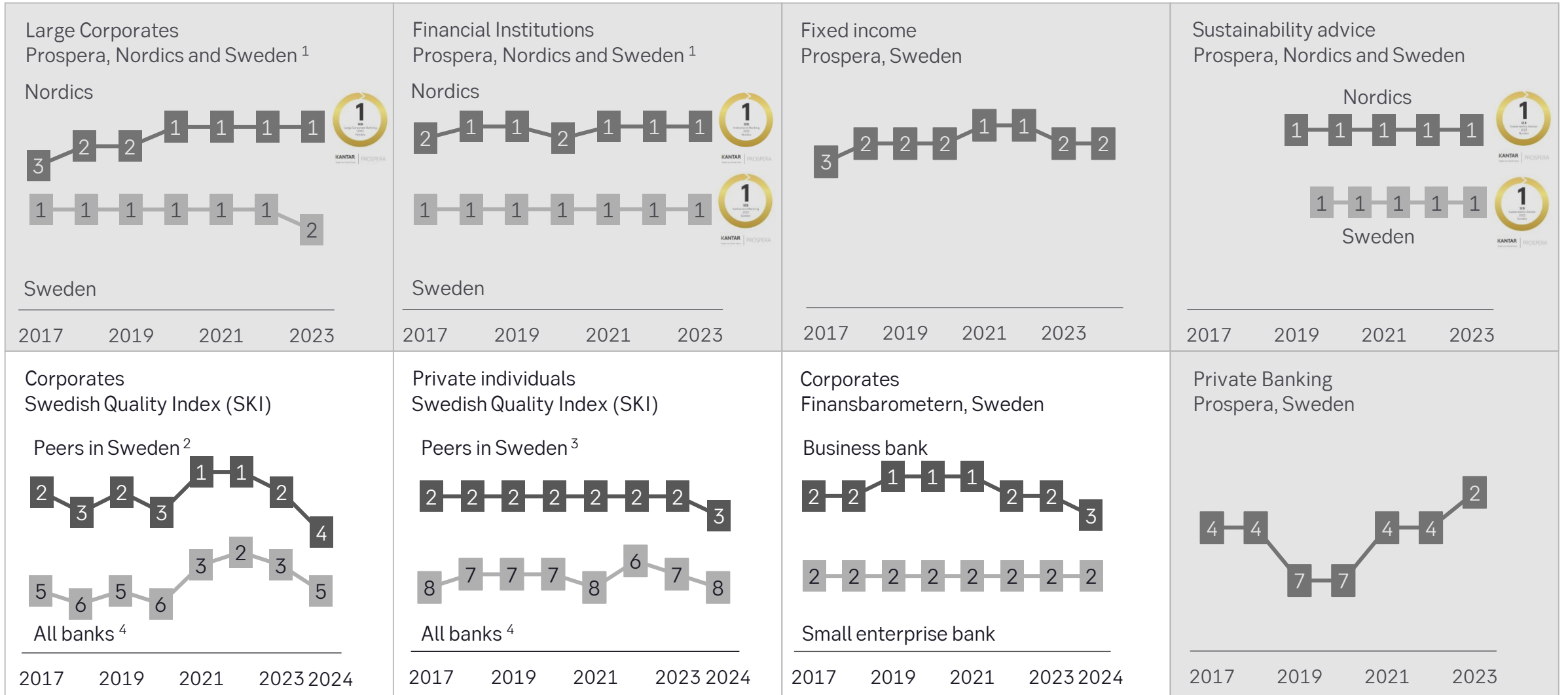
Appendix

Operating leverage



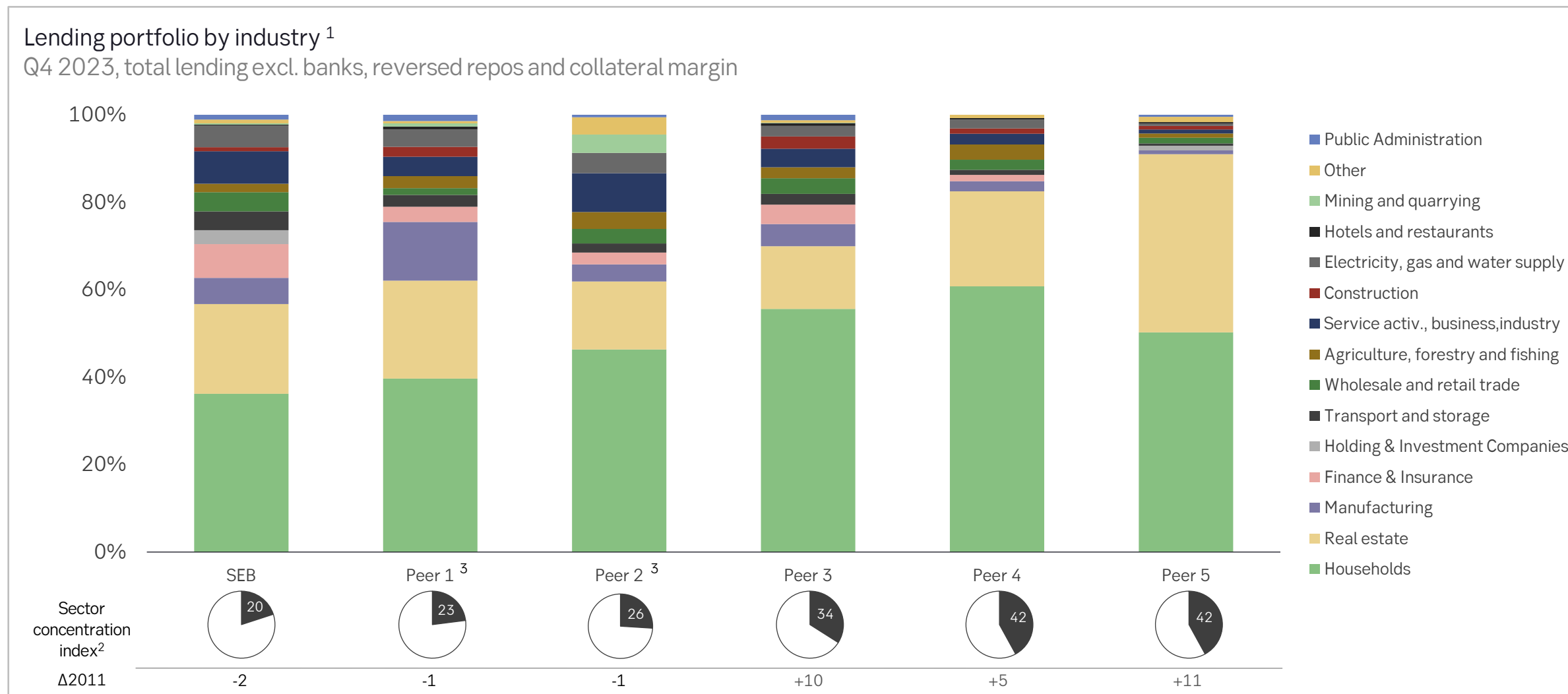
Note: Excluding items affecting comparability.

Our efforts have resulted in positive feedback from our customers



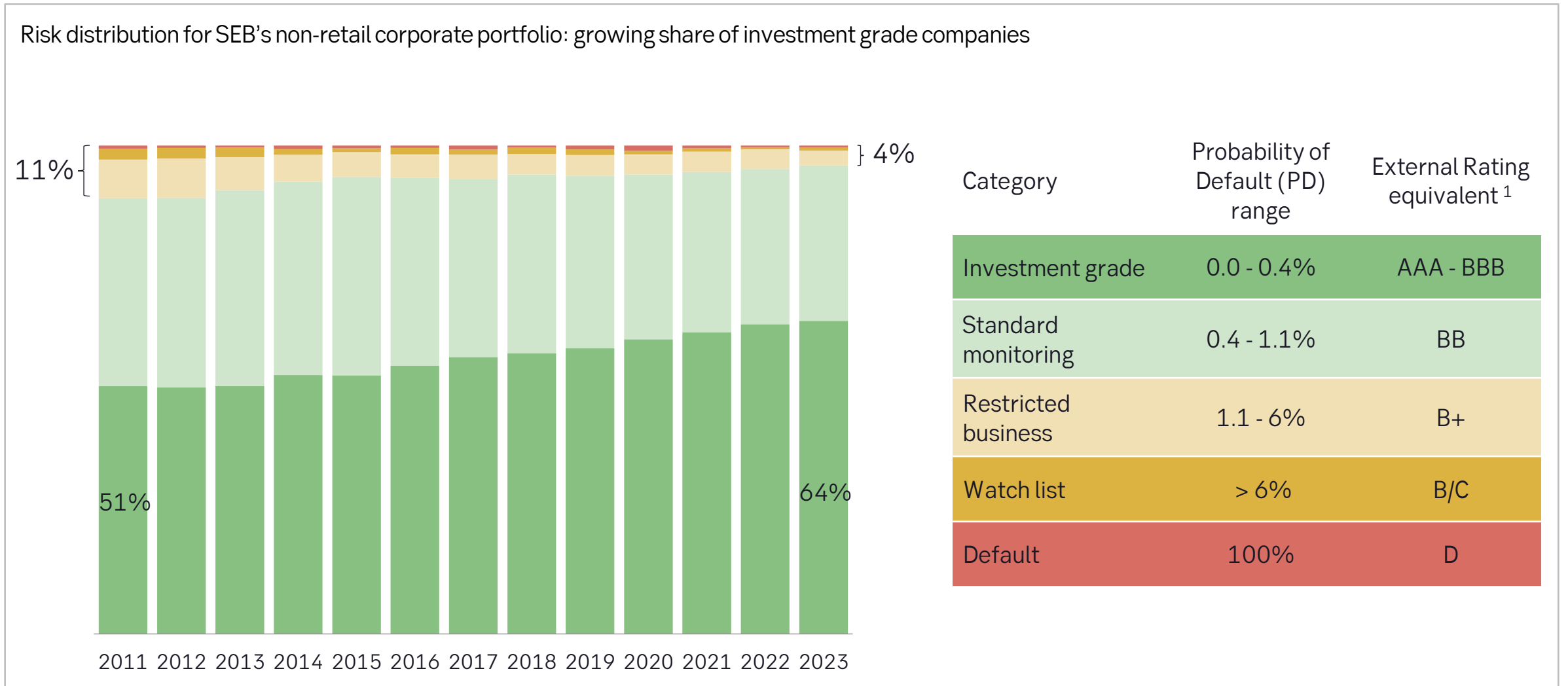
¹ All Tiers. ² Ranking including SEB, Handelsbanken, Swedbank, Nordea, Danske Bank. ³ Ranking including SEB, Handelsbanken, Swedbank, Nordea. ⁴ Banks with less than 300 respondents are summarised as one actor ("Other").

Lending portfolio more sector-diverse than competitors'



¹ Based on information from external reporting, best-estimate industry categorisation. ² Measured as Herfindahl-Hirschmann index (100 = full concentration). Used as an indicator of credit concentration risk to industries/economic sectors by Swedish FSA. ³ Loans and financial commitments.

A strong risk culture and focus on robust asset quality



¹ Estimated link between internal PDs and external ratings based on comparison of historical default outcomes.

Thank you for listening